

**Head Office** 

Level 2, Challenge Plaza, LBE P O Box 3726, Samabula, Fiji

Ph: (679) 338 1333 (679) 228 1333 Web: www.vil.com.fj

**Ref No:** 61–11–2023/24

**Date:** 29<sup>th</sup> November 2023

#### **MARKET ANNOUNCEMENT**

### GROUP FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 30th SEPTEMBER 2023 AND DECLARATION OF FIRST INTERIM DIVIDEND FOR THE YEAR ENDING 31ST MARCH 2024

The Company is pleased to release the Group Financial Statements for the half-year period ended 30<sup>th</sup> September 2023 comprising (unaudited):

- Statement of profit & loss and other comprehensive income
- Statement of financial position
- Statement of cash flows

Despite challenging trading conditions, the Group achieved a 6% increase in profit before tax of \$11.0 million (compared to last year's \$10.4 million) on revenues of \$91.6 million (compared to the previous year's \$85.3 million) for the current half-year period. This demonstrates a robust and steady recovery for the Group, with operating results also exceeding pre-pandemic figures by 25% (FY2019/20). The current year's after-tax profit is not directly comparable to the previous corresponding period due to the increase in the listed company's tax rate from 10% to 25%, as announced in the Government Budget 2023-24.

In the Group's balance sheet, the total assets have significantly increased to \$242.3 million from \$209.2 million as at September 2022. The Group's cash holdings and undrawn bank facilities indicate strong liquidity, which can be used to invest in operations, major capital projects, and expansion and diversification strategies, supporting the Group's long-term growth plans.

The second half of the financial year is expected to be challenging. This is due to factors including high inflation, increased skilled workers migrating, and a rise in commodity prices. As a result, consumer spending is likely to be tight during the major promotion trading period. There is also a risk of inflation and growth being affected by climatic events and natural disasters during the cyclone season. Additionally, looking ahead, the Group faces significant challenges due to the rising costs of doing business, including significantly increasing payroll costs and moderating economic growth.

After considering the half-year operating results of the Group and the acceptable level of cash reserves on 29th November 2023, the Directors declared a first interim dividend of 3.00 cents per ordinary share, amounting to a total dividend payment of \$3,113,082.75 out of profits for the financial year ending 31st March 2024. Compared to the previous year's dividend, this represents an increase of 1.00 cents per share. The dates relevant to this first interim dividend are as follows;

a) Date of declaration of dividend : 29<sup>th</sup> November 2023 b) Date of ex-benefit : 14<sup>th</sup> December 2023 c) Record Date : 19<sup>th</sup> December 2023 d) Date of payment of dividends : 29<sup>th</sup> December 2023





























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The Directors will consider a second interim dividend payment after a review of the operating results for the full financial year, expected to be announced around June 2024. The Directors will also make a recommendation with respect to any final dividend for the year to be considered by the shareholders at the next AGM of the Company.

In conclusion, the Company thanks its customers, all other stakeholders, and, in particular, the Vision Team Members, for their continued and loyal patronage and committed support. Furthermore, the Group is committed to achieving sustainable growth and is actively evaluating and implementing innovative strategies, including planned investments in major capital projects to achieve this goal.

**DIRECTOR** 

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For more information, please contact the Company Secretary on <a href="mailto:info@vil.com.fi">info@vil.com.fi</a> or phone 679 – 8925989































### Half Year Financial Statement Vision Investments Limited

Statement of Profit or Loss and Other Comprehensive Income (Unaudited)
Vision Investments Limited And Subsidiary Companies
For half year ended 30 September 2023

		CONSOLIDATED				
		HY 23/24 30 September 2023 FJ\$	% Change (HY24 Vs. HY23)	HY 22/23 30 September 2022 FJ\$		
1 OPERAT	ING REVENUE					
(a)	Sales Revenue	91,593,144	7%	85,317,933		
(b)	Other Revenue	1,116,321		1,149,003		
(c)	Total Operating Revenue	92,709,465		86,466,936		
2 (a)	Earnings Before Interest, Tax, Depreciation & Amortization	18,674,080	<b>9</b> %	17,074,790		
(b)	Earnings Before Interest &Tax	12,610,836	7%	11,752,629		
3 (a)	Net Profit before Tax	11,006,984	6%	10,412,824		
(b)	Income Tax Expense	(1,717,793)		(1,282,557)		
(c)	Net Profit after Tax	9,289,191		9,130,267		
<b>4</b> (a)	Extraordinary item after Tax	-		-		
(b)	Net Profit after Tax & Extraordinary Item	9,289,191		9,130,267		
<b>5</b> (a)	OEI in net profit and extraordinary items after Income Tax	-		-		
(b)	Net Profit after Extraordinary Items and Income Tax Attributable to Members of the Company	9,289,191	2%	9,130,267		
(c)	Retained Profit at Beginning	64,609,485		49,269,491		
(d)	Total available for appropriation	_		-		
(e)	Dividends paid	(3,113,083)		(3,113,083)		
(f)	Preference dividend provided for	-		-		
(g)	Transfer to general reserves	-		-		
(h)	Total appropriations	-		-		
(i)	Retained profit at year end	70,785,593	28%	55,286,675		
6	Earnings Per Share					
(a)	Basic earnings per share	0.09		0.09		
(b)	Diluted earnings per share	0.09		0.09		

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# Statement of Financial Position (Unaudited) Vision Investments Limited And Subsidiary Companies For half year ended 30 September 2023

			CONSOLIDATED				
		HY 23/24 30 September 2023 FJ\$	FY 22/23 31 March 2023 FJ\$	HY 22/23 30 September 2022 FJ\$			
7 CURRE	ENT ASSETS						
(a)	Cash Assets	9,027,777	8,115,037	8,801,234			
(b)	Trade and other receivables	58,438,331	51,302,883	44,990,465			
(c)	Inventories	79,593,096	73,725,909	79,356,648			
(d)	Term Deposits	-					
(e)	Other assets	-	-	-			
(f)	Total Current Assets	147,059,204	133,143,829	133,148,347			
	NON-CURRENTS ASSETS						
(g)	Property, plant and equipment	32,952,194	30,658,899	29,696,873			
(h)	Investments in equity securities	1,230	1,230	1,230			
(i)	Right of use assets	47,775,311	35,706,772	34,236,625			
(j)	Future Income tax benefit	4,507,836	4,051,266	2,484,068			
(k)	Intangible assets	285,692	314,508	471,644			
(1)	Trade and other receivables	9,677,381	8,984,306	9,189,915			
(m)	Other			1			
(n)	Total Non-Current Assets	95,199,644	79,716,981	76,080,355			
(0)	Total Assets	242,258,848	212,860,810	209,228,702			
8	CURRENT LIABILITIES						
(a)	Trade payables	11,136,392	5,679,580	12,866,726			
(b)	Other payables and accruals	12,142,252	9,825,646	13,014,902			
(c)	Current tax liabilities	2,033,795	1,336	-			
(d)	Interest-bearing borrowings	1,445,486	1,414,483	1,387,706			
(e)	Term loan – secured	-	-	-			
(f)	Bank overdraft	4,051,724	2,587,523	1			
(g)	Lease liability	7,363,013	7,363,013 7,772,814 7,813				
(h)	Contract liability	3,732,525	3,305,277	3,156,082			
(i)	Other	-	-				
(j)	Total Current Liabilities	41,905,187	30,586,659	38,243,055			

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		CONSOLIDATED			
		HY 23/24 30 September 2023 FJ\$	FY 22/23 31 March 2023 FJ\$	HY 22/23 30 September 2022 FJ\$	
	NON-CURRENT LIABILITIES				
(k)	Term loan – secured	26,809,351	27,432,941	28,140,296	
	- unsecured	-	-	-	
(1)	Unsecured advance	-	-	-	
(m)	Amount owing to related party	-	-	-	
(n)	Deferred tax liabilities	3,254	3,254	6,523	
(0)	Lease liability	40,171,505	27,387,489	25,722,716	
(p)	Contract liability	4,227,975	4,188,199	3,603,473	
(q)	Total Non-Current Liabilities	71,212,085	59,011,883	57,473,008	
(r)	Total Liabilities	113,117,272	89,598,542	95,716,063	
(s)	NET ASSETS	129,141,576	123,262,268	113,512,639	
9	EQUITY				
(a)	Contributed equity	58,699,997	58,699,997	58,699,997	
(b)	Reserves	(344,014)	(47,214)	(474,033)	
(c)	Retained profits/accumulated losses	70,785,593	64,609,485	55,286,675	
(d)	Equity Attributable to Members	129,141,576	123,262,268	113,512,639	
	OEI in Controlled Entities				
(e)	Contributed equity	-	-	-	
(f)	Reserves	-	-	-	
(g)	Retained profits/accumulated losses	-	-	-	
(h)	Total Outside Equity Interest in Controlled Entities	-	-	-	
(i)	TOTAL EQUITY	129,141,576	123,262,268	113,512,639	

DIRECTOR COMPANY SECRETARY

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## Statement of Cash Flows (Unaudited) Vision Investments Limited And Subsidiary Companies For half year ended 30 September 2023

	Consolidated			
	HY 23/24 30 September 2023 FJ\$	HY 22/23 30 September 2022 FJ\$		
10 CASH FLOW FROM OPERATING ACTIVITIES				
(a) Cash Received from Trading activities	85,802,679	85,313,270		
(b) Cash Payments	(72,984,728)	(74,762,564)		
(c) Interest Received	-	-		
(d) Dividend Received	-	-		
(e) Interest Paid	(1,601,616)	(1,339,806)		
(f) Income Tax Paid	(55,024)	-		
(g) Net Cash Inflow from Operating Activities	11,161,311	9,210,900		
11 CASH FLOWS FROM INVESTING ACTIVITIES				
(a) Acquisition of Fixed Assets	(3,989,114)	(1,379,557)		
(b) Proceeds from Sale of Fixed Assets	58,611	154,190		
(C) Acquisition of Investment	-	-		
(d) Long Term Deposit	-	-		
(e) Audio Visual Production	-	-		
(f) Proceeds from Sale of Associate	-	-		
(g) Proceed from Sale of Investment	-	-		
(h) Net Cash Outflow from Investing Activities	(3,930,503)	(1,225,367)		
12 CASH FLOWS FROM FINANCING ACTIVITIES				
(a) Dividend Paid	(3,113,083)	(3,113,083)		
(b) Acquisition of Fixed Assets	-	-		
(c) Repayment of term loan	(592,587)	(680,521)		
(d) Proceed from Issue of Shares	-	-		
(e) Net payment to related parties	-	-		
(f) Repayment of Lease Principal	(4,069,797)	(3,813,794)		
(g) Net Cash Outflow from Financing Activities	(7,775,467)	(7,607,398)		
13 NET INCREASE/(DECREASE) IN CASH HELD	(544,659)	378,135		
(a) Cash and cash equivalents at the beginning of the year	5,527,514	8,407,369		
Effects of exchange rate changes on opening cash (b) balances	(6,802)	15,730		
(a)	(0,002)	13,730		
(c) Cash and cash equivalents at the end of the period	4,976,053	8,801,234		

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### **Declaration of Dividend**

### **PART A: Basic Details**

Sr.	Particulars	Answer
No.		
1.	Type of dividend/distribution	Final  Interim  Any other (specify)
2.	The dividend/distribution relates to	a period of one month.  a period of one quarter.  √ a period of six months.  a period of twelve months.  any other (specify)
3.	The dividend/distribution relates to the period ended/ending (date)	30 <sup>th</sup> September 2023
4.	Date of dividend declaration/approval	Date of declaration agreed via board resolution: 29th November 2023
5.	Record date	19 <sup>th</sup> December 2023
6.	Date of Ex-benefit	14 <sup>th</sup> December 2023
7.	Date of payment of dividend	29 <sup>th</sup> December 2023
8.	Are the necessary approvals as required under the Companies Act 2015, SPX Listing Rules and Articles of Association of the Company obtained?	Yes

PART B: Dividend/distribution amounts per type and other details

	Current Dividend/Distribution 30 <sup>th</sup> September 2023	Previous Dividend/Distribution 30 <sup>th</sup> September 2022
Dividend per share	3.00 cents	2.00 cents
Amount of dividends (\$)	\$3,113,082.75	\$2,075,388.50
Turnover	\$91,593,144.00	\$85,317,933.00
Gross Profit	\$36,797,888.00	\$33,098,292.00
Income from other sources	\$1,116,321.00	\$1,149,003.00
Income tax expense	\$1,717,793.00	\$1,282,557.00
Net profit after tax	\$9,289,191.00	\$9,130,267.00

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Director

Director/Company Secretary